

ANNUAL REPORT

2021 - 2023



 **KALABASH**

LETTER FROM THE CHAIR



Thank you for taking the time to read Kalabash's first annual report. It's truly an honour to see the organization having reached this point, and a privilege to have played a part in getting us here.

Kalabash was first conceived in 2020, when the COVID-19 pandemic was reaching it's peak. Like many organizations, Kalabash was started because of a clear gap in the market, in this case, a lack of diversity in non-profit consulting. That was the starting point of the conversation, but the organization has since grown to be so much more.

Through the commitment and passion of a talented group of Black consultants from across Canada,

Kalabash has been able to accomplish a lot in a very short period of time.

The consultants of Kalabash have helped to build the capacity of Black-led organizations, support organizations in achieving millions in grant funding, and most importantly, have built a community committed to seeing each other grow and thrive.

This last 18 months has been about building the foundation that will support us well into the future. There is a lot of work to do across the country, and we're absolutely ready to hit the ground running.

Christopher Trotman,
Chair, Board of Directors



ABOUT KALABASH

Kalabash is a network of Black, and racialized consultants committed to working with organizations and institutions serving marginalized communities to build their capacity and expand their resource.

The consultants within Kalabash's network are expertly positioned to bring a nuanced perspective to each project portfolio as we are intimately informed by the challenges and lived experiences of racialized communities.

MISSION AND VISION

Vision

All organizations have access to the world's largest, most ethnically and racially diverse network of social-purpose consultants.

Mission

Our mission is to build a network of social purpose consultants to provide capacity-building support to organizations and institutions serving Black, Indigenous, and racialized communities.



MEMBERSHIP

Kalabash currently has a membership of **18 consultants**. Our membership includes diverse individuals with intersectional identities. As well, as from varying disciplines such as equity, diversity & inclusion, strategic planning, business development, professional development, human resources, communications, web development, research & analytics, professional coaches, authors and much more.

YEAR IN REVIEW

Over the last year Kalabash was able to be engaged at macro, mezzo and micro levels of society. Please find the following activities undertaken.

- 8 masterminds
- 3 contracts
- 18 Request for Proposal submissions
- 4 Vendor of Record Proposals
- 46 team meetings
- 2 workshops



FUTURE PLANS

Kalabash has future plans that include taking this important movement globally. Some activities we plan for the upcoming year:

- Increase community partnerships
- Curate professional development training
- Expand membership
- Increase mastermind offerings
- Increase networking opportunities

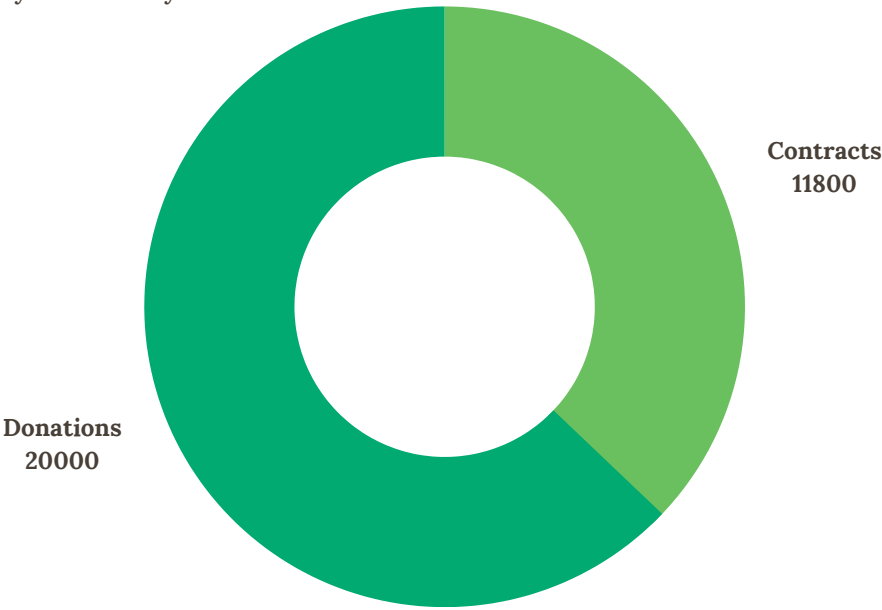


FINANCIAL OVERVIEW

September 1, 2021 - February 28, 2022

REVENUE PERCENTAGE

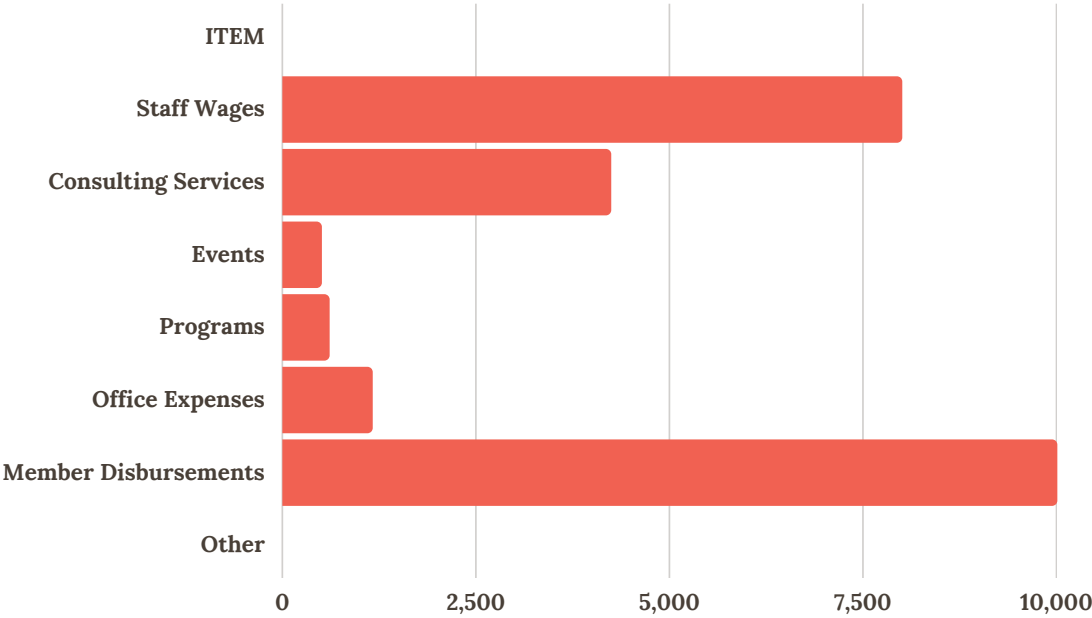
Please find revenue generation by category for the year.



TOTAL: \$31,800.00

OPERATING EXPENSES

Please find operating expenses month to month.



TOTAL: \$24,491.18



GET INVOLVED

Kalabash is always looking for changemakers and fellow like-minded consultants. If you believe you fit the bill, don't hesitate to contact us.

Email: hello@kalabash.global

Website: www.kalabash.global

